REMI® a PartsSource Company

Customer **Success** Story

Remi® When a relationship matters.

Healthcare System in Northeast Exceeds $9 Million in Savings with Service Maintenance Program

CHALLENGE

In 2005, a large Healthcare System in the Northeast was experiencing the impact of decreased operating budgets, increased costs, and lowered federal reimbursements. As a leading healthcare provider with consistent growth forecasted and treating hundreds of thousands of patients each year, it was imperative that they find ways to save money. For them, a service maintenance program was a step in the right direction.

SOLUTION

The solution was to partner with Remi to manage a significant amount of equipment through a management program that today covers nearly 2,000 items including, but not limited to, MRI Scanners, X-Ray Units, and Ultrasounds.

RESULTS

In the first year of the Remi partnership, this Healthcare System was able to deliver over $1 million in savings. Thirteen years later, the partnership continues to grow with Remi and they've enjoyed more than $9 million in savings compared to other vendor contracts. Given their challenges of shrinking budgets due to increased costs and lowered federal reimbursements, the true success was in finding significant savings, reducing administrative burden, and improving reporting.

Program Highlights

Saved $9 Million
Since Inception

53K Service Events
Managed Successfully

Instruments Covered
MRI Scanners, X-Ray Units, Ultrasounds, and More

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Upload your current electronic equipment service contracts and let us provide you with an alternative quote. If we offer similar coverage for less, consider us. If we don't, stay with your current service contract. Requesting a quote costs you nothing.

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