



Remi.® When a relationship matters.

## University with a Healthcare System in Southeast Consolidates Contracts and Saves Over \$3.7 Million with Equipment Maintenance Program

### CHALLENGE

A public research university with a healthcare system in the Southeast enrolls over 20,000 students each year and offers 10+ academic divisions. It is nationally ranked among the top twenty in total federal research funding in key areas of health sciences. The university's healthcare system is an 1,100+ bed facility that consists of several clinics and medical centers and provides patients with a complete range of both primary and specialty care services. As a leading healthcare provider with consistent growth in its region, it serves over 30,000 patients each year and employs almost 20,000.

In 2007, the university was faced with the challenge of tracking equipment maintenance and repair expenditure across all departments including the healthcare system. With a lack of visibility in addition to the administrative burden of managing numerous maintenance contracts, the process was very time consuming and inefficient. Upon speaking with Remi, the university began evaluating their approach to asset management in order to find a more efficient option. For them, an Equipment Maintenance Management Program (EMMP) was the solution they were looking for.

### SOLUTION

Remi was able to develop a customized solution that met the needs of each department and consolidated all their equipment maintenance contracts under one agreement. The solution allowed the university to oversee a significant amount of equipment maintenance through a management program that today covers over 350 items including, but not limited to, microscopes, scanners, telephone systems, x-ray units, servers, and ultrasounds.

### Program Highlights



**Over \$3.7M Saved**  
Since Inception



**4,700+ Service Events**  
Managed Successfully



**Instruments Covered**  
Microscopes, Scanners,  
Ultrasounds, and more.

### Try Remi risk free

Upload your current electronic equipment service contracts and let us provide you with an alternative quote. If we offer similar coverage for less, consider us. If we don't, stay with your current service contract. Requesting a quote costs you nothing.

[thermigroup.com/get-started](https://thermigroup.com/get-started)

For more information:

888-451-8916 #1

[info@thermigroup.com](mailto:info@thermigroup.com)

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To date, this university and healthcare system has saved over \$3.7M with comparable service levels to the Original Equipment Manufacturer (OEM). With over 4,700 service events managed successfully, they eliminated the administrative burden on their end-users by having only one number to call for all their equipment maintenance needs. In addition, the university was able to more effectively manage their equipment assets via Remi's web-based reporting mechanism.

## RESULTS

This university's decision to consider Remi for a more centralized approach to their equipment maintenance management proved to be a very good one. Not only have they saved almost \$4 million since 2007, but with Remi, they have a streamlined approach to managing their equipment maintenance across all departments within both the university and healthcare system that eliminated the administrative inefficiencies they previously faced. With a better grasp on their annual maintenance spend they now can budget more efficiently for future asset expenditures.

Interested in learning more? Contact us at [888-451-8916](tel:888-451-8916) or visit our website at [theremigroup.com](http://theremigroup.com) to find out more about Remi's EMMP program and how you can implement a customizable program to fit your equipment needs.

## About Remi

Since 1998, our mission has been to empower our customers to outperform, by providing cost effective and innovative equipment care solutions delivered with passionate and dedicated service.

**\$220M+**

saved by  
Remi  
customers

**22,000+**

unique  
equipment  
models covered

**4,500+**

certified  
service  
providers

**38,000+**

service events  
managed  
annually

- U.S. General Services Administration (GSA) Contract Holder
- Awarded Multiple State & Federal Contracts, covering more than 1 Million service events
- Awarded Inc. 5000 Award for five consecutive years (2012-2016)
- 2015, 2016, 2017 & 2018 Recipient of the *Charlotte Business Journal* "Best Places to Work" Award